

SIMON

MS IN MEDICAL MANAGEMENT

A graduate degree in Medical Management to fit your lifestyle—and your career goals.

It's important to choose a program that prepares you to achieve your future career goals without getting in the way of your current professional responsibilities. With regulations and emerging delivery options creating challenges and opportunities, there is an even greater need for talented professionals who understand both the clinical and business aspects of health care. Simon MS in Medical Management students will find themselves a step ahead as they acquire the skills needed to understand and succeed in the world of health care reform.



“HEALTH CARE INDUSTRY STAKEHOLDERS INTERACT IN COMPLEX MANNERS. UNDERSTANDING THOSE INTERACTIONS AND THEIR RESPONSE TO CHANGES, INCENTIVES, AND LEGISLATION IS CRITICAL TO DELIVERING QUALITY AND COST-EFFECTIVE PATIENT CARE.”

Michael Collins
Assistant Professor of Pediatrics,
Division of Cardiology
University of Rochester Medical Center/
Golisano Children's Hospital
Class of 2024



18 MONTHS

To complete your degree



IN-PERSON CLASSES

Build your Simon network



DESIGNED FOR WORKING PROFESSIONALS

Earn your degree part-time



10 COURSES

Plus a Health Care Practicum



**TUITION BENEFITS
ACCEPTED +
MERIT-BASED
SCHOLARSHIPS
AVAILABLE**

WHO SHOULD APPLY?

Patient care providers:

- Doctors
- Nurses
- Pharmacists
- Dentists
- Advanced Practice Providers
- Therapists

Non-clinical staff:

- Researchers
- Technicians
- Administrators
- Technology Staff
- Human Resources Staff
- Marketing Staff
- Finance Professionals



APPLICATION DEADLINES

ROUND	DEADLINE*	DECISION*
Round 1	February 15	March 30
Round 2	April 15	May 30
Round 3	June 15	July 30
Round 4	July 15	August 15

*by 11:59 p.m. ET

We accept and review applications on a rolling basis!

APPLICATION REQUIREMENTS

- Online application form
- Current résumé/CV
- Two required essays (500-word limit)
- College transcripts
- Contact information for two professional references
- \$90 application fee (contact us for a waiver)

Get feedback on your candidacy before you apply:



<https://bit.ly/4318F4o>

PROGRAM FORMAT

2

CLASSES PER TERM

One night per week and one Saturday per month



HEALTH CARE PRACTICUM

Capstone project course

31

CREDIT HOURS

Tuition is \$71,904* plus program fees, which cover required course material, software, events, meals on Saturday class days, Orientation programming, and other expenses associated with the program

*Tuition may increase at the start of each academic year



START IN AUGUST

Online Orientation is held in mid-August; classes begin in late August

SAMPLE STUDY PLAN

Study with world-renowned Simon faculty in a format that delivers core business material while simultaneously applying that material to the health care industry. This is accomplished through the pairing of Simon Business School core courses with health sciences management courses. This chart represents a sample academic schedule and is subject to change.

FALL A		FALL B	
HSM 454	Leading Health Care Organizations	HSM 425	Managerial Accounting for Health Care Organizations
HSM 420	Business Economics of the Health Care Industry	HSM 451	Health Care Marketing and Business Plan Development
SPRING A		SPRING B	
HSM 430	Health Sciences Management and Strategy	HSM 437	Managing Health Care Operations
HSM 452	Health Care Accounting and Finance	STR 403	Organization and Strategy
SUMMER TERM		FALL SEMESTER (FALL A & B)	
HSM 465	Healthcare Data Visualization and Analytics	HSM 455	Health Care Practicum I*
HSM 464	Health IT and AI	HSM 456	Health Care Practicum II*

*These courses extend into the next term.

PROJECT

(FIVE TO SIX MONTHS)

HSM 455 HEALTH CARE PRACTICUM I

HSM 456 HEALTH CARE PRACTICUM II

Students will complete a hands-on, team-based project in a health care organization to apply the concepts they have learned in the classroom. The projects are chosen with input from the senior leadership at each organization, with consultation from the faculty director at Simon Business School. Projects begin in late summer and are completed in mid-winter.

NEXT STEPS

- ✓ Chat with an Admissions representative
- ✓ Attend an event or webinar
- ✓ Experience a sample class
- ✓ Visit campus

QUESTIONS?

Email us: admissions@simon.rochester.edu

READY TO APPLY?

[SIMON.ROCHESTER.EDU/
PROGRAMS/MEDICAL-MANAGEMENT](https://simon.rochester.edu/programs/medical-management)